

(RFA)-SAR-003
FEED THE FUTURE MARKET SYSTEMS & PARTNERSHIPS
SOUTHERN AFRICA REGIONAL PARTNERSHIP FACILITY
AMENDMENT #1

Funding Opportunity Title:	MSP SAR Partnership Facility
Funding Number:	RFA-SAR-003
RFA Issuance Date:	September 13, 2023
Date of Amendment #1:	October 23, 2023
Application Deadline:	November 7, 2023, 4:00pm (16:00; GMT-5)

Purpose of Amendment: The purpose of this amendment is to update RFA-SAR-003 and remove language regarding the inclusion of loans or equity investments in partnership applications and budgets.

As such, the RFA is modified as follows:

1. In Section II – Award Information (page 5) of the RFA, delete in its entirety:

Required Co-Investment: MSP requires at least **one-to-one matching investment from applicants (50% of total investment)**. For example, if a partner submits a budget indicating a MSP investment of \$500,000; they must also demonstrate a unique commitment of \$500,000 of their own funds to be considered for the partnership. If loans or equity investments are included in partner activities, MSP requires a five to one matching investment.

And replace it with the following:

Required Co-Investment: MSP requires at least **one-to-one matching investment from applicants (50% of total investment)**. For example, if a partner submits a budget indicating a MSP investment of \$500,000; they must also demonstrate a unique commitment of \$500,000 of their own funds to be considered for the partnership.

2. In Section III – Eligibility Information (page 6) of the RFA, delete in its entirety:

MSP requires at least one-to-one matching investment from applicants, or five-to-one matching when proposed activities include loans or equity investments.

And replace it with the following:

MSP requires at least one-to-one matching investment from applicants.



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3. In Section IV – Application Instructions (page 8) of the RFA, delete in its entirety:

Applicant contribution: Applicants must contribute a cash co-investment to the proposed activity 50% or greater than the value of total investment value (1:1 ratio, partner to MSP investment). A cash contribution is a transfer of funding from the private sector entity to pay for goods and services that will specifically and exclusively be used to implement activities under the partnership, or a transfer of funding to be used in making loans or equity investments under the partnership. Please note that neither the investment from the applicant nor the investment requested from MSP can cover costs already incurred, in-kind contributions, business-as-usual operating costs (i.e., rent or utility for existing facilities, cost of goods sold, costs associated with any existing services, etc.), or existing staff time that is not directly attributable to the completion of partnership milestones.

When activity funds are used for **loans or equity investments** MSP requires a co-investment at least five times greater than the value of the MSP grant. An equity investment is defined as the purchase of shares of a company and a loan investment is defined as the use of funds to provide credit to stakeholders. An example of a loan investment in this context could be a firm providing credit for inputs or other services to agricultural producers who are suppliers to that supply chain. The firm would need to contribute credit five times greater than the USAID contribution to those suppliers if proposing this type of engagement. The higher contribution requirement only applies concepts which include loan or equity investments.

And replace it with the following:

Applicant contribution: Applicants must contribute a cash co-investment to the proposed activity 50% or greater than the value of total investment value (1:1 ratio, partner to MSP investment). A cash contribution is a transfer of funding from the private sector entity to pay for goods and services that will specifically and exclusively be used to implement activities under the partnership, or a transfer of funding to be used in making loans or equity investments under the partnership. Please note that neither the investment from the applicant nor the investment requested from MSP can cover costs already incurred, in-kind contributions, business-as-usual operating costs (i.e., rent or utility for existing facilities, cost of goods sold, costs associated with any existing services, etc.), or existing staff time that is not directly attributable to the completion of partnership milestones.

End of Amendment